

Message Text

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ACTION EUR-06

INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 /014 W

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R 270746Z MAR 74

FM AMCONSUL FRANKFURT

TO SECSTATE WASHDC 6793

USDOC WASHDC

INFO AMEMBASSY BONN

UNCLAS FRANKFURT 1881

E.O. 11652: N/A

TAGS: BEXP, GW

SUBJECT: WTDR-VARIO-WERKE DICHMANN AG

REF: USDOC 3638

1. ADDRESS: 15 HAUPSTRASSE, 6233 KELKHIEM, WEST GERMANY,
CABLE: DICHMANN, TELEX: 410511, PHONE: 06195-3011, OFFICER:
WALTER DICHMANN, DIRECTOR.

2. THIS MEDIUM SIZED WOODWORKING FIRM WAS ESTABLISHED IN
1872 AND SPECIALIZES IN VENEERS USED IN BUILDINGS AND IN THE
FURNITURE INDUSTRY AND WOODEN OFFICE FUNITURE. IT HAS
345 EMPLOYEES. LARGE QUANTITIES ARE EXPORTED TO EEC,
EFTA AND OTHER EUROPEAN COUNTRIES, AND LATIN AMERICA.
IT HAS CONSIDERABLE INVESTMENTS IN FOUR DOMESTIC
DISTRIBUTION FIRMS, AND OWNS A SUBSIDIARY IN THE UNITED
STATES: VARIO VENEER CORP, PO BOX 167, PLEASANT HILL,
MO. 64080.

3. FINANCIAL REF: COMMERZBANK AG, DEUTSCHE BANK
AG, BOTH FRANKFURT/MAIN-HOECHST.
TRADE REF: BOEHLKE EXPORT INC, 210 DONALD DRIVE, FAIRFIELD,
OHIO, 45014; IOWA WALNJT CO, PO BOX 92A, CASEY, IOWA, 50048
(AMONG OTHERS).

4. FOREIGN FIRMS REPRESENTED: OR LICENSING AGREEMENTS: NONE.

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5. THE FIRM IS REGISTERED AS A STOCK CORPORATION, CAPITA-
LIZED AT DM 2, 550,000, ALL IN POSSESSION OF THE FAMILY DICH-

MANN. IT HAS A GOOD REPUTATION AND ITS FINANCIAL STANDING IS DESCRIBED AS ORDERLY. THE FIRM OWNS REAL ESTATE, VALUED AT ABOUT DM 3 MILLION, WITH NORMAL ENCUMBRANCES. PAYMENTS ARE MADE PROMPTLY. RECOMMENDED AS A GOOD BUSINESS CONTACT FOR US FIRMS.

6. INFO 03/74. PREPARED BY P BARTOLSIC AND APPROVED BY A L VELER.HARLAN

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